

# US Army Corps of Engineers®

## Charleston District



MAJ Patrick Ripton  
Commander



Lisa Metheny  
Deputy District  
Engineer for Programs &  
Project Management



Charlene Figgins  
District  
Contracting Chief



Tonya Willis  
Chief Office of  
Small Business Programs

## PROGRAM OVERVIEW 25/26



U.S. ARMY



US Army Corps  
of Engineers

# SAC

SOUTH ATLANTIC CHARLESTON





# THANK YOU, FEDERAL CONTRACTORS!

## FOR:

- ❖ Responding to Sources Sought Notices
- ❖ Submitting Bids and Proposals
- ❖ Providing Feedback
- ❖ Providing Technical Expertise
- ❖ Saving the US Taxpayer Money and Time
- ❖ Completing projects Safely
- ❖ Being a Collaborative Partner



We understand the effort and resources required to engage in the federal contracting process, and we are grateful for your continued support. Together, we are building strong foundations for future success.

Thank you for your contributions and for choosing to work with the Charleston District. We look forward to continuing this journey of excellence with you.





# PROJECTS WHERE YOU SHOWED UP!

We rely heavily upon competition – thank you for supporting these acquisitions:

- ❖ **Fort Jackson Reception Complex Phase 2**
  - ✓ **\$156M – 4 Contractors Participated (OTSB)**
- ❖ **DDSP Electrical Upgrades - 8(a) Action**
  - ✓ **\$57M – 7 SB Contractors participated**
- ❖ **SB Building Envelope MATOC**
  - ✓ **\$99M – 4 SB Contractors Awarded**
- ❖ **SDVOSB Construction MATOC**
  - ✓ **\$99M – 5 SDVOSB Contractors Awarded**
- ❖ **81<sup>st</sup> Program Awarded Actions**
  - ✓ **NC115 HVAC Controls Replacement - Received 12+ bids - Award amount: \$435,000**
  - ✓ **FL040 Chiller Replacement - Received 5 bids - Award amount: \$350,000**
  - ✓ **FL127 / FL037 Plumbing and Window Replacement - Sole Source 8a Award Amount: \$1.3 million**
- ❖ **DB Fire Protection MATOC – SB Set-Aside**
  - ✓ **\$49M – 4 SB Contractors Awarded**
- ❖ **UPCOMING**
  - ✓ **\$30M A-E Design Services SB (2/6/25)**
  - ✓ **\$20M A-E Design Services SDVOSB\***
  - ✓ **\$99M A-E Design Services Unrestricted\***
  - ✓ **\$99M DB/DBB SDVOSB MATOC**
  - ✓ **\$499M DB/DBB SB MATOC**



*\* Source Selection in Progress*



# SAC MISSION & VISION



*OUR*  
**MISSION:**

Deliver comprehensive **solutions** through exceptional **customer service**, collaboration and commitment to **quality**

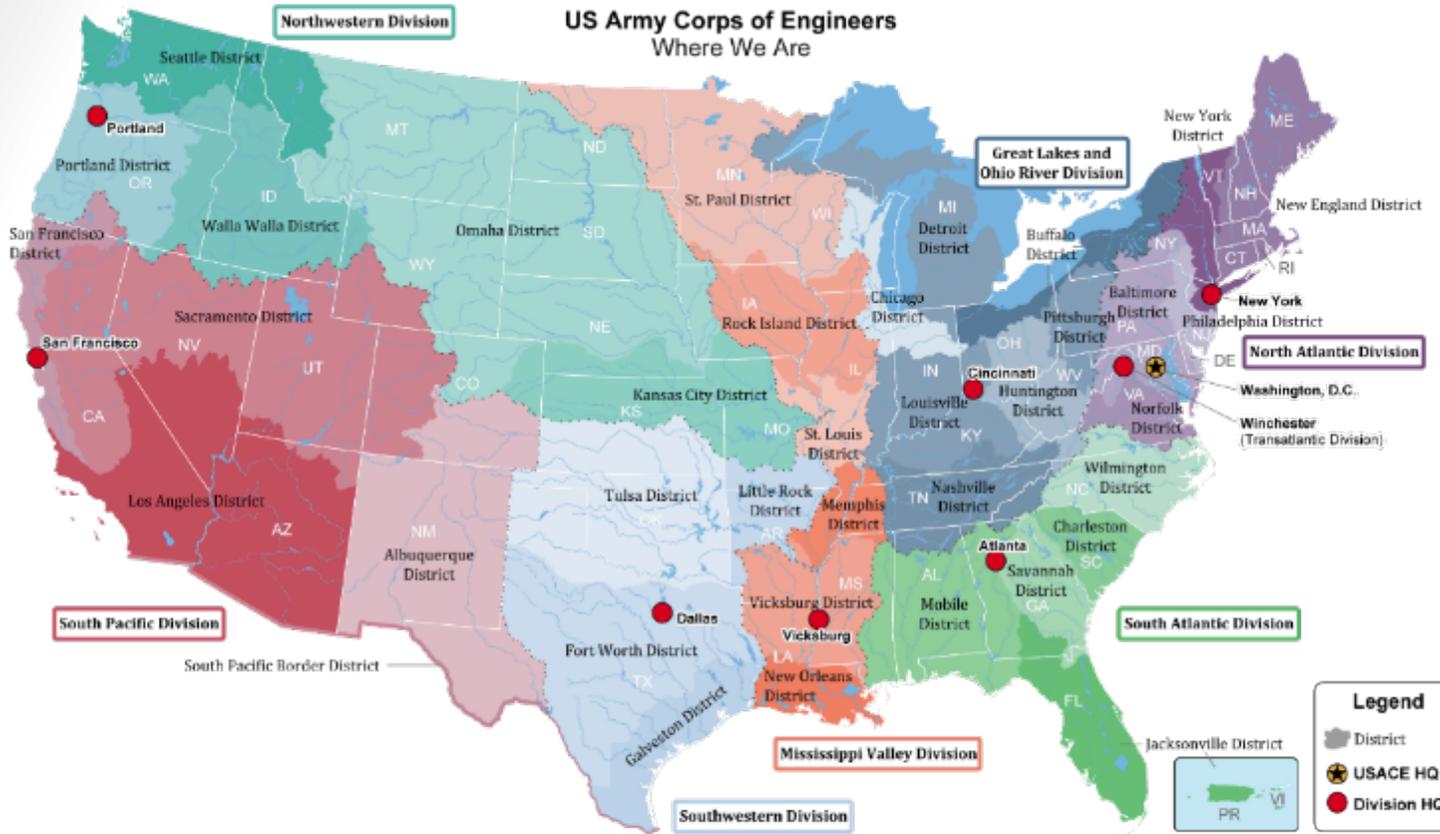
*OUR*  
**VISION:**

Trusted, enterprising **professionals** strengthening **South Carolina and Nation**



Charleston District

# MISSION, VISION, & ORGANIZATION



**Other Organizations**  
 249th Engineer Battalion  
 Army Geospatial Center  
 Engineering and Support Center, Huntsville  
 Engineer Research and Development Center (ERDC), 7 labs  
 Institute for Water Resources  
 Marine Design Center  
 USACE Finance Center  
 USACE Logistics Activity

**38,000 DA Civilians | 800 Military | \$62 Billion Budget**

## USACE Mission

*Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.*

## USACE Vision

*Engineering solutions for the Nation's toughest challenges.*

### Headquarters

- 9** Divisions
- 44** Districts
- 9** Centers and Labs
- 1** Active-Duty Unit  
249th Prime Power Battalion
- 2** U.S. Army Reserve Theater Engineer Commands  
412th and 416th



# SAC AT A GLANCE

**6** CORE TASKS

**7** PRIMARY CUSTOMERS

PROJECTS **500+** NATION WIDE



BUILD STRONG

- Operations
- Facility Investment Services
- Construction
- Civil Works Planning
- Emergency Management Response
- Regulatory

- 81<sup>st</sup> Readiness Division
- Marine Forces Reserves
- Defense Logistics Agency
- NASA
- Veterans Affairs
- Joint Base Charleston
- Fort Jackson

**\$350M+**  
AVERAGE ANNUAL OBLIGATIONS

Charleston District

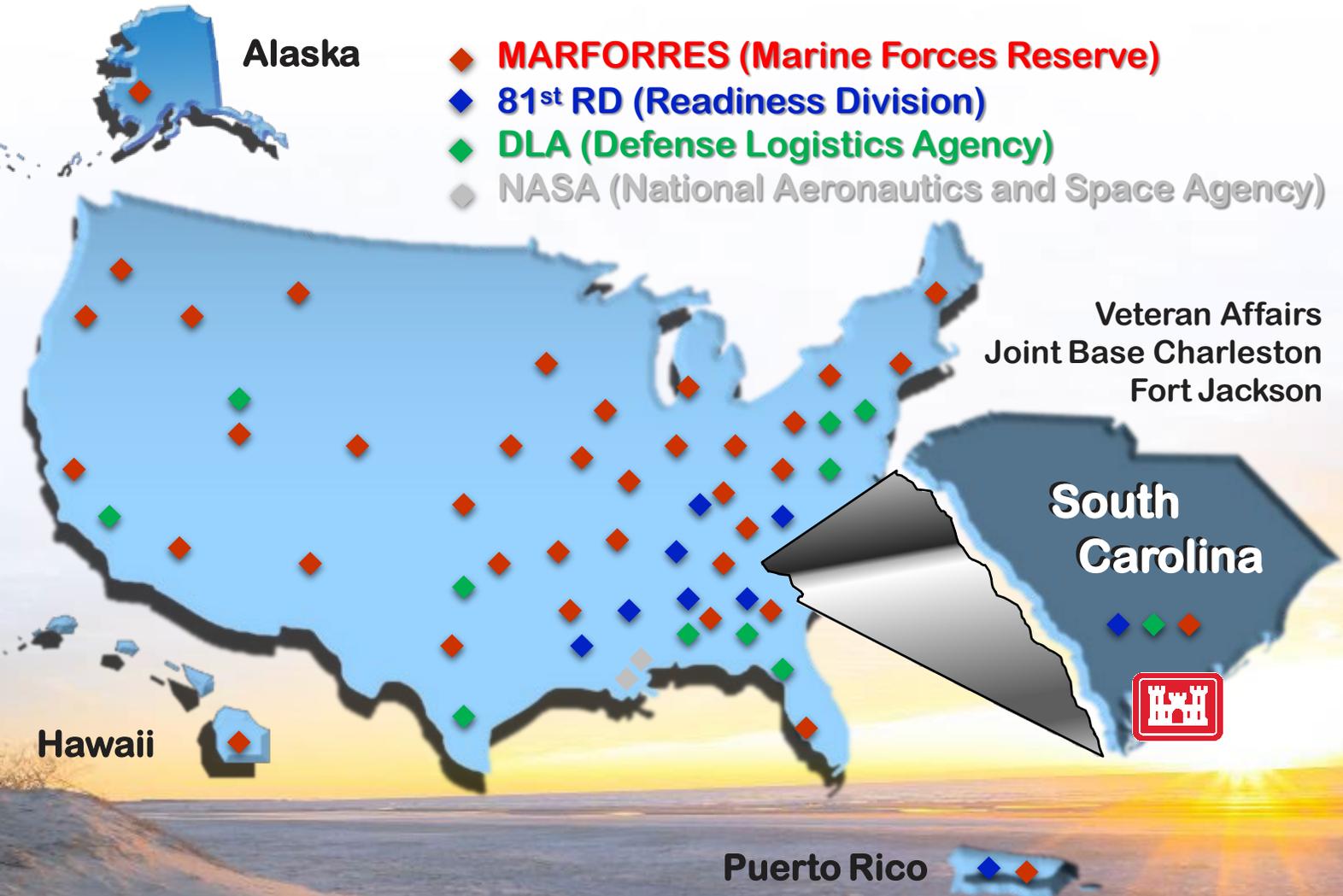




# U.S. ARMY CORPS OF ENGINEERS® CHARLESTON DISTRICT



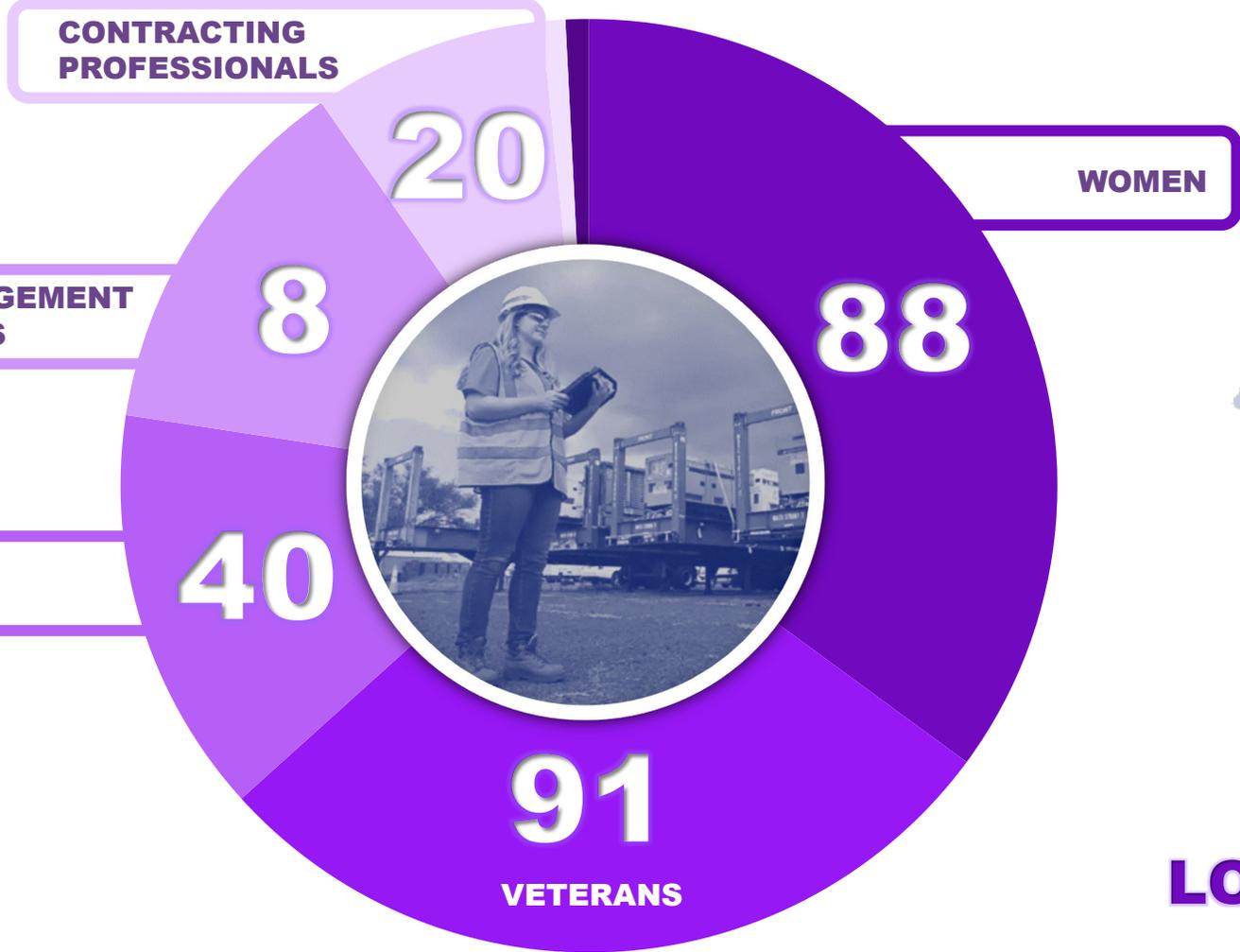
**PRIMARY  
CUSTOMERS→**





# PROFESSIONAL WORKFORCE

**PEOPLE:** Charleston District's greatest strength is its people – the intelligent, adaptable and professional Soldiers and Civilians



# 265 EMPLOYEES





# WE'RE BIG ON SMALL BUSINESS!

## FY23/24 AREAS OF EMPHASIS!

Small Business Metric	Current FY Target	Current FY Actual	Current FY Spend	Prior FY Target	Prior FY Actual	Prior FY Spend
Small Business Eligible	-	-	\$445,664,634	-	-	\$249,933,182
Small Business	42.55%	<b>57.95%</b>	\$258,262,557	42.55%	<b>79.44%</b>	\$198,548,443
SDB	22.57%	<b>25.29%</b>	\$112,719,898	22.50%	<b>52.56%</b>	\$131,354,410
SDVO SB	4.00%	<b>8.97%</b>	\$39,956,803	4.95%	<b>3.99%</b>	\$9,971,167
WOSB	16.22%	<b>3.89%</b>	\$17,335,047	11.66%	<b>21.92%</b>	\$54,792,240
HUBZone	9.00%	<b>4.28%</b>	\$19,082,555	7.89%	<b>15.88%</b>	\$39,694,127

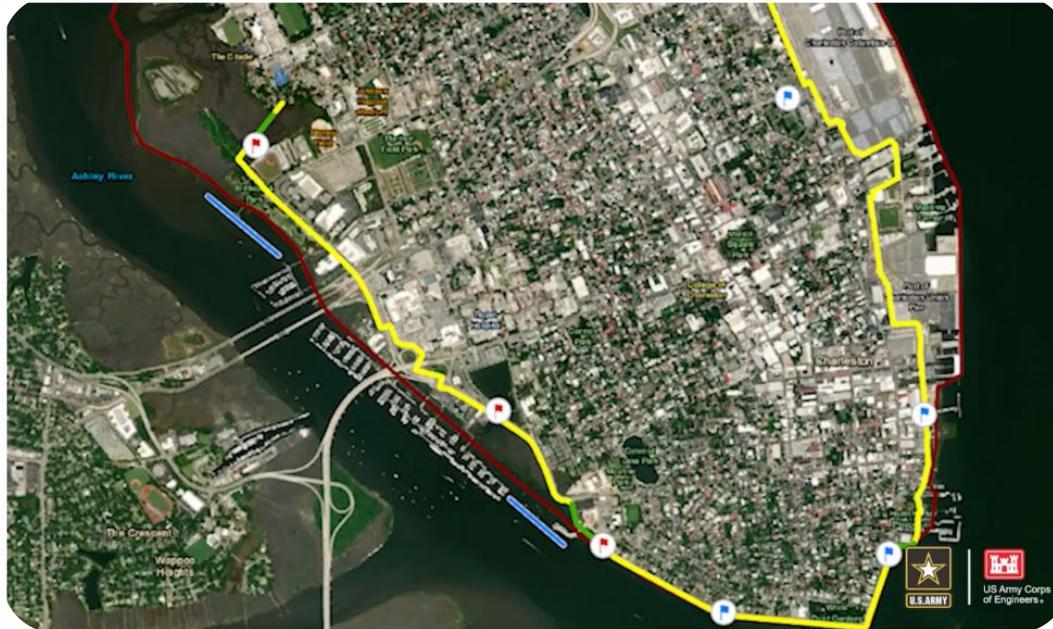
NAICS Description	SB Dollars
<b>236220</b> - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$384,951,512
<b>561210</b> - FACILITIES SUPPORT SERVICES	\$183,715,704
<b>237990</b> - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$96,987,411
<b>237110</b> - WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	\$69,348,485
<b>236210</b> - INDUSTRIAL BUILDING CONSTRUCTION	\$14,271,222



# NEW PROGRAMS AND REQUIREMENTS

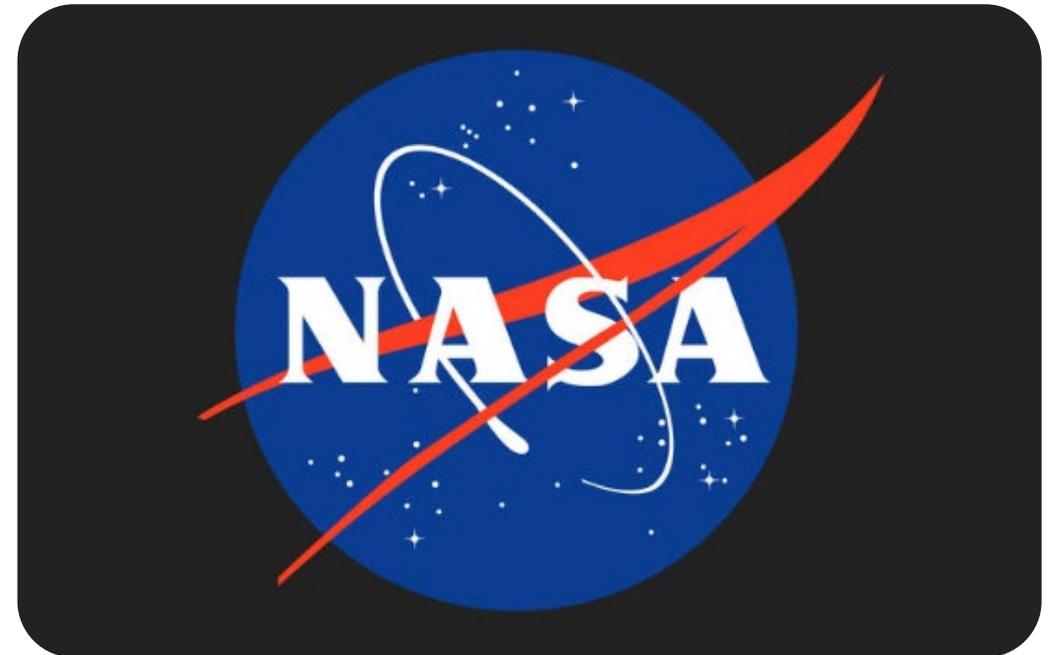
## Upcoming Project

Charleston Peninsula Sea Wall



## New Customer

NASA – Stennis Space Center (Mississippi) and Michoud Assembly Facility (New Orleans)





# CHARLESTON DISTRICT POCs

**Point of Contact for Charleston District  
Chief, Small Business Programs Office (W912HP)**

Tonya Willis, 843-329-8084, [tonya.d.willis@usace.army.mil](mailto:tonya.d.willis@usace.army.mil)

**\*\*Join my monthly mailing list\*\***

**Chief, Contracting Division (W912HP)**

Charlenne Figgins, 843-329-8061, [charlenne.l.figgins@usace.army.mil](mailto:charlenne.l.figgins@usace.army.mil)

**US Army Corps of Engineers Enterprise Forecast Updated Monthly**

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

**District Projections Posted monthly along with Tips to Businesses and Other helpful information:**

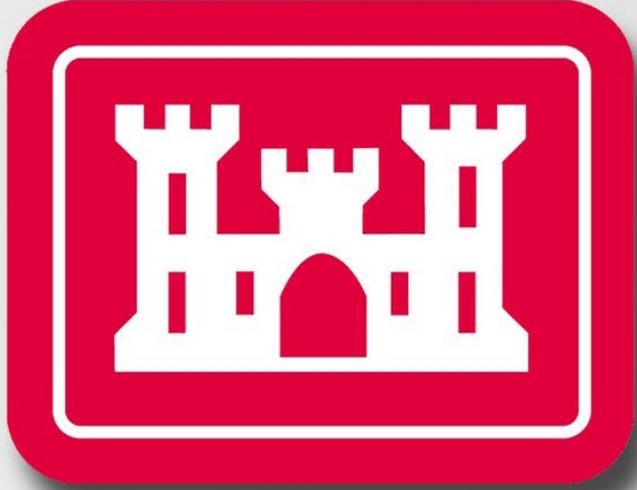
<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

**Capabilities Briefings:** Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

**Sources Sought, RFPs & award notices are found at **SAM.GOV (Search W912HP\*)** and on **Twitter and Facebook at:** [twitter.com/CharlestonCorps](https://twitter.com/CharlestonCorps) [www.facebook.com/CharlestonCorps](https://www.facebook.com/CharlestonCorps)**

**Address:** Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107





**US Army Corps  
of Engineers** ®

