

US Army Corps of Engineers®

Charleston District



MAJ Patrick Ripton
Commander



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Small Business Programs

PROGRAM OVERVIEW 25/26



U.S. ARMY



US Army Corps
of Engineers

SAC

SOUTH ATLANTIC CHARLESTON





THANK YOU, FEDERAL CONTRACTORS!

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FOR:

- ❖ Responding to Sources Sought Notices
- ❖ Submitting Bids and Proposals
- ❖ Providing Feedback
- ❖ Providing Technical Expertise
- ❖ Saving the US Taxpayer Money and Time
- ❖ Completing projects Safely
- ❖ Being a Collaborative Partner



We understand the effort and resources required to engage in the federal contracting process, and we are grateful for your continued support. Together, we are building strong foundations for future success.

Thank you for your contributions and for choosing to work with the Charleston District. We look forward to continuing this journey of excellence with you.





PROJECTS WHERE YOU SHOWED UP!

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We rely heavily upon competition – thank you for supporting these acquisitions:

- ❖ **Fort Jackson Reception Complex Phase 2**
 - ✓ **\$156M – 4 Contractors Participated (OTSB)**
- ❖ **DDSP Electrical Upgrades - 8(a) Action**
 - ✓ **\$57M – 7 SB Contractors participated**
- ❖ **SB Building Envelope MATOC**
 - ✓ **\$99M – 4 SB Contractors Awarded**
- ❖ **SDVOSB Construction MATOC**
 - ✓ **\$99M – 5 SDVOSB Contractors Awarded**
- ❖ **81st Program Awarded Actions**
 - ✓ **NC115 HVAC Controls Replacement - Received 12+ bids - Award amount: \$435,000**
 - ✓ **FL040 Chiller Replacement - Received 5 bids - Award amount: \$350,000**
 - ✓ **FL127 / FL037 Plumbing and Window Replacement - Sole Source 8a Award Amount: \$1.3 million**
- ❖ **DB Fire Protection MATOC – SB Set-Aside**
 - ✓ **\$49M – 4 SB Contractors Awarded**
- ❖ **UPCOMING**
 - ✓ **\$30M A-E Design Services SB (2/6/25)**
 - ✓ **\$20M A-E Design Services SDVOSB***
 - ✓ **\$99M A-E Design Services Unrestricted***
 - ✓ **\$99M DB/DBB SDVOSB MATOC**
 - ✓ **\$499M DB/DBB SB MATOC**



** Source Selection in Progress*



SAC MISSION & VISION

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our

MISSION:

Deliver comprehensive **solutions** through exceptional **customer service**, collaboration and commitment to **quality**

our

VISION:

Trusted, enterprising **professionals** strengthening **South Carolina** and **Nation**

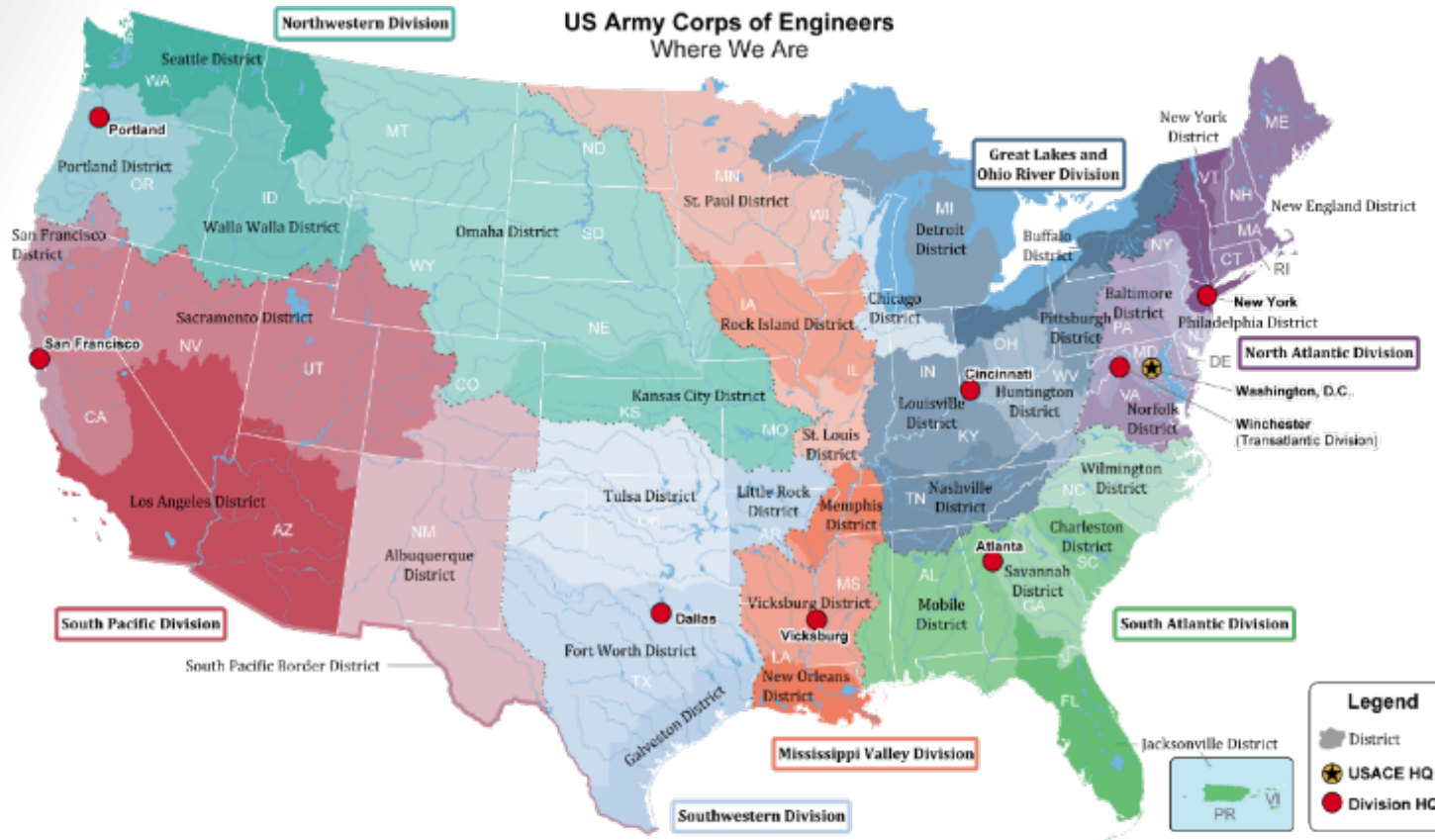
Charleston District





MISSION, VISION, & ORGANIZATION

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Other Organizations
249th Engineer Battalion
Army Geospatial Center
Engineering and Support Center, Huntsville
Engineer Research and Development Center (ERDC), 7 labs
Institute for Water Resources
Marine Design Center
USACE Finance Center
USACE Logistics Activity

Date: March 2006

USACE Mission

Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

USACE Vision

Engineering solutions for the Nation's toughest challenges.

Headquarters

- 9 Divisions
- 44 Districts
- 9 Centers and Labs
- 1 Active-Duty Unit
249th Prime Power Battalion
- 2 U.S. Army Reserve Theater Engineer Commands
412th and 416th

38,000 DA Civilians | 800 Military | \$62 Billion Budget



SAC AT A GLANCE

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6 *CORE TASKS*

- Operations
- Facility Investment Services
- Construction
- Civil Works Planning
- Emergency Management Response
- Regulatory

7 *PRIMARY CUSTOMERS*

PROJECTS
500+
NATION WIDE



- 81st Readiness Division
- Marine Forces Reserves
- Defense Logistics Agency
- NASA
- Veterans Affairs
- Joint Base Charleston
- Fort Jackson

\$350M+
AVERAGE ANNUAL
OBLIGATIONS

BUILD
STRONG

Charleston District

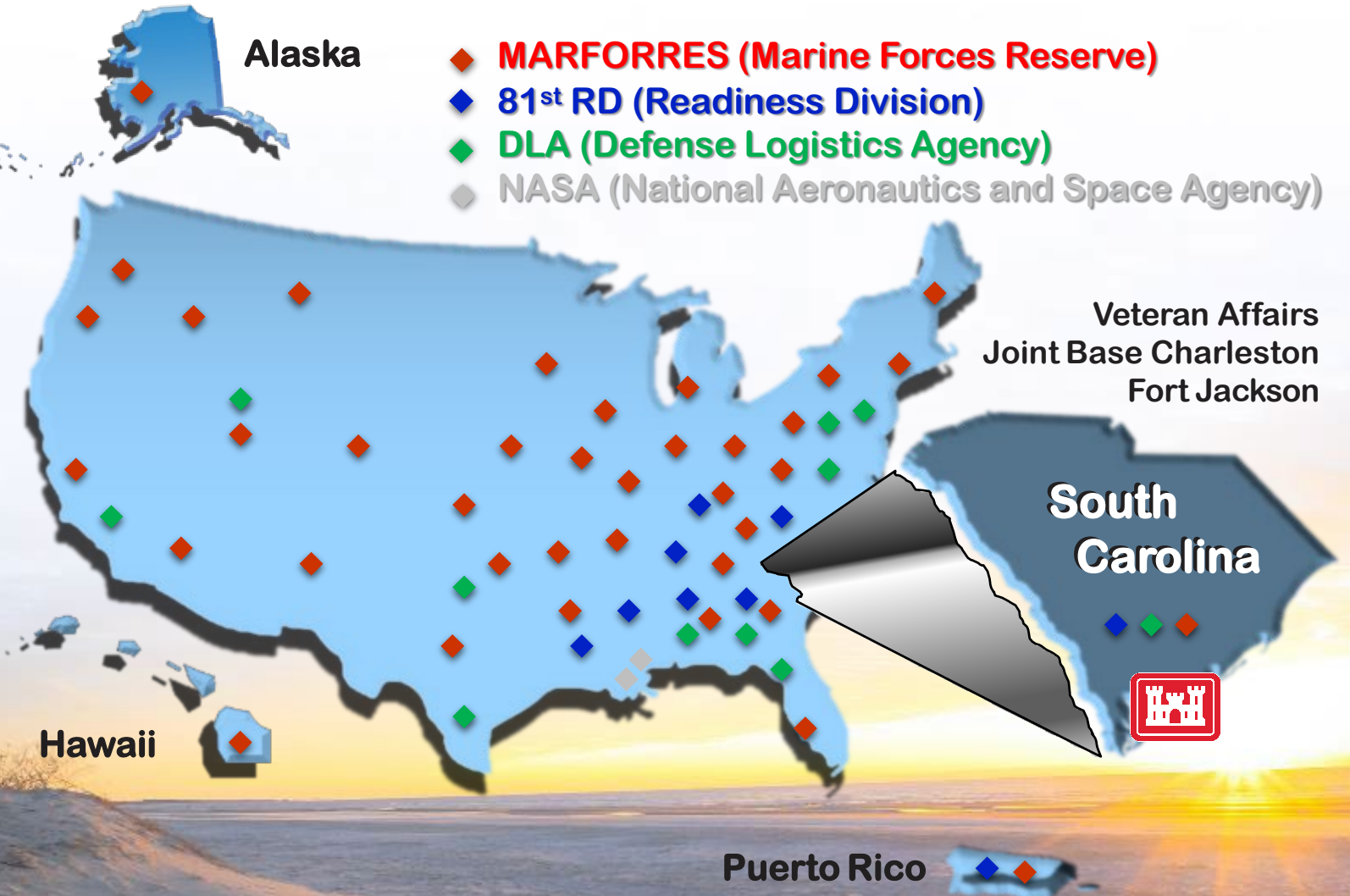




U.S. ARMY CORPS OF ENGINEERS® CHARLESTON DISTRICT



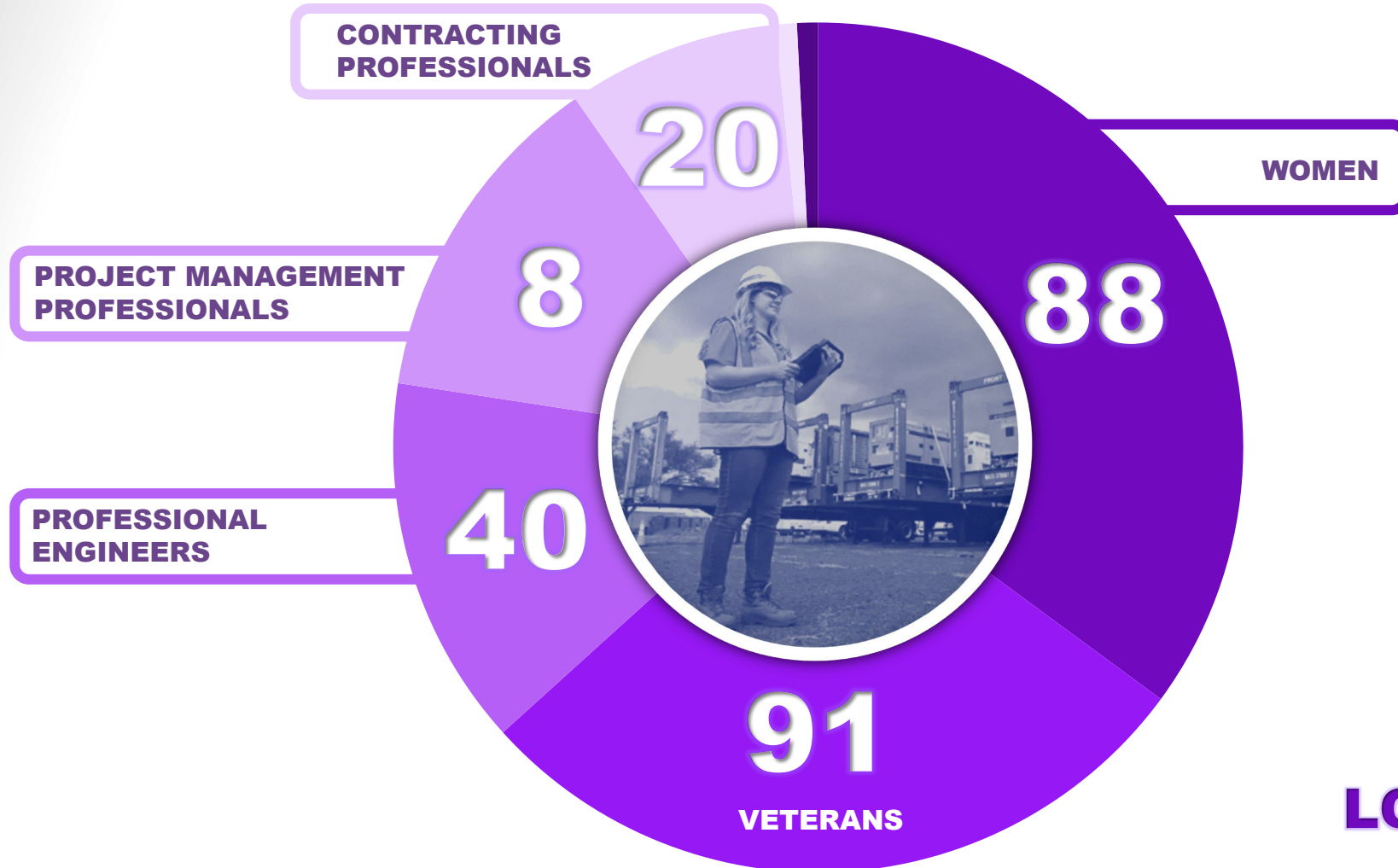
**PRIMARY
CUSTOMERS→**





PROFESSIONAL WORKFORCE

PEOPLE: Charleston District's greatest strength is its **people** – the intelligent, adaptable and professional Soldiers and Civilians



265 EMPLOYEES





WE'RE BIG ON SMALL BUSINESS!

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FY23/24 AREAS OF EMPHASIS!

Small Business Metric	Current FY Target	Current FY Actual	Current FY Spend	Prior FY Target	Prior FY Actual	Prior FY Spend
Small Business Eligible	-	-	\$445,664,634	-	-	\$249,933,182
Small Business	42.55%	57.95%	\$258,262,557	42.55%	79.44%	\$198,548,443
SDB	22.57%	25.29%	\$112,719,898	22.50%	52.56%	\$131,354,410
SDVO SB	4.00%	8.97%	\$39,956,803	4.95%	3.99%	\$9,971,167
WOSB	16.22%	3.89%	\$17,335,047	11.66%	21.92%	\$54,792,240
HUBZone	9.00%	4.28%	\$19,082,555	7.89%	15.88%	\$39,694,127

NAICS Description	SB Dollars
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$384,951,512
561210 - FACILITIES SUPPORT SERVICES	\$183,715,704
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$96,987,411
237110 - WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	\$69,348,485
236210 - INDUSTRIAL BUILDING CONSTRUCTION	\$14,271,222



NEW PROGRAMS AND REQUIREMENTS

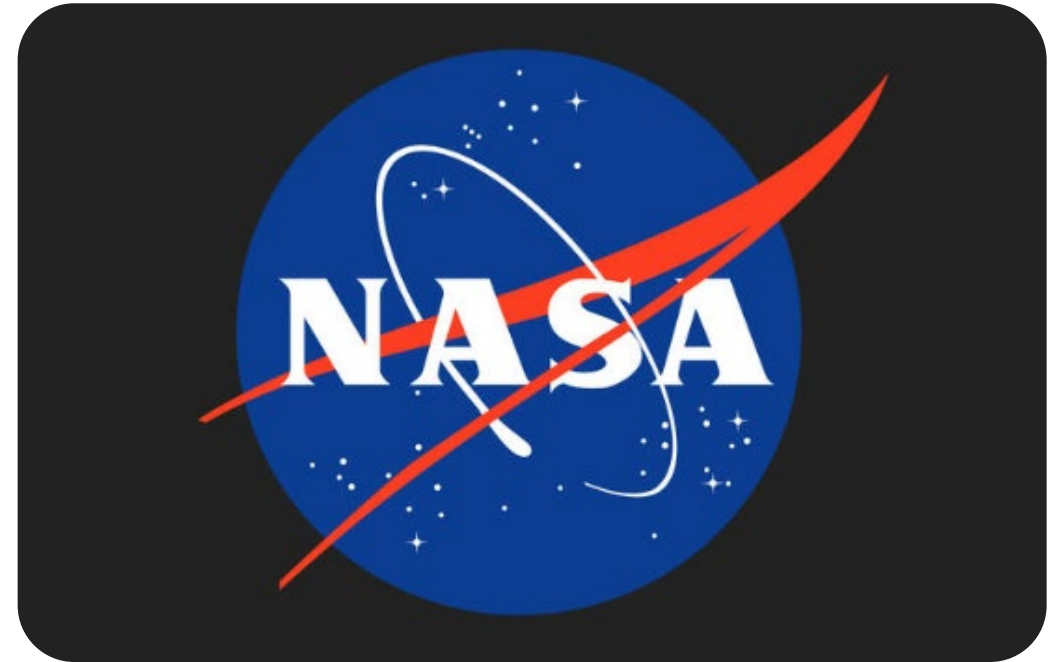
Upcoming Project

Charleston Peninsula Sea Wall



New Customer

NASA – Stennis Space Center
(Mississippi) and Michoud Assembly
Facility (New Orleans)





CHARLESTON DISTRICT POCs

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Point of Contact for Charleston District Chief, Small Business Programs Office (W912HP)

Tonya Willis, 843-329-8084, tonya.d.willis@usace.army.mil

****Join my monthly mailing list****

Chief, Contracting Division (W912HP)

Charlenne Figgins, 843-329-8061, charlenne.l.figgins@usace.army.mil

US Army Corps of Engineers Enterprise Forecast Updated Monthly

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

District Projections Posted monthly along with Tips to Businesses and Other helpful information:

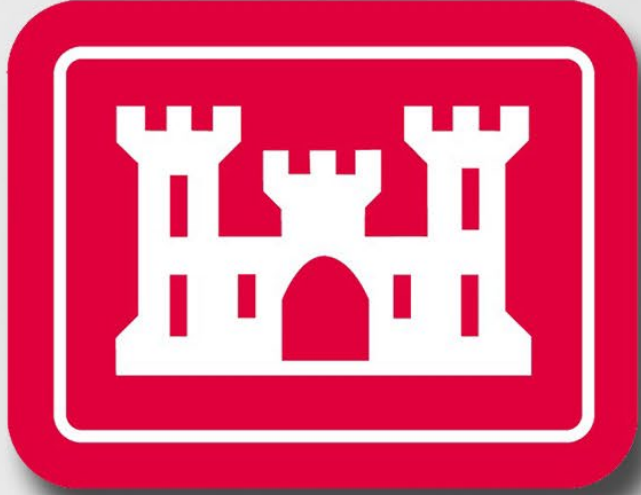
<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFPs & award notices are found at **SAM.GOV (Search W912HP*)** and on **Twitter and Facebook at:** twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107





**US Army Corps
of Engineers®**

