

CHARLESTON DISTRICT PROGRAM OVERVIEW

DODAAC/Office Code: W912HP

As of July 2023

Working Today to Build a Better Tomorrow



US Army Corps
of Engineers®



Small Business Info





CHARLESTON DISTRICT VISION, MISSION AND LEADERSHIP



Vision

Trusted, enterprising professionals strengthening South Carolina and the Nation

Mission

Deliver comprehensive solutions through exceptional customer service, collaboration and commitment to quality



Lieutenant Colonel
Robert Nahabedian

Commander and
District Engineer



Major Pat Ripton

Deputy
Commander



Lisa Metheney

Deputy District
Engineer for
Programs and Project
Management



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WHAT WE DO – CORE TASKS

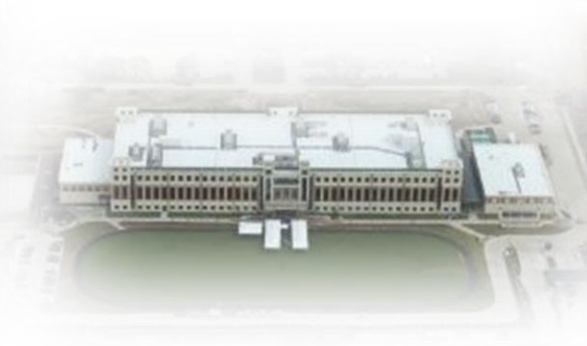
Operations

*Maintaining our Waterborne
Infrastructure*



Facility Investment Services

*Sustainable management of
existing facilities*



Construction

*Supporting Military Readiness
& National Infrastructure*



Civil Works Planning

*Solving Water Resource
Challenges*



Emergency Management

*Support Immediate
Emergency Response Priorities*



Regulatory

*Protecting South Carolina's
Aquatic Environment*

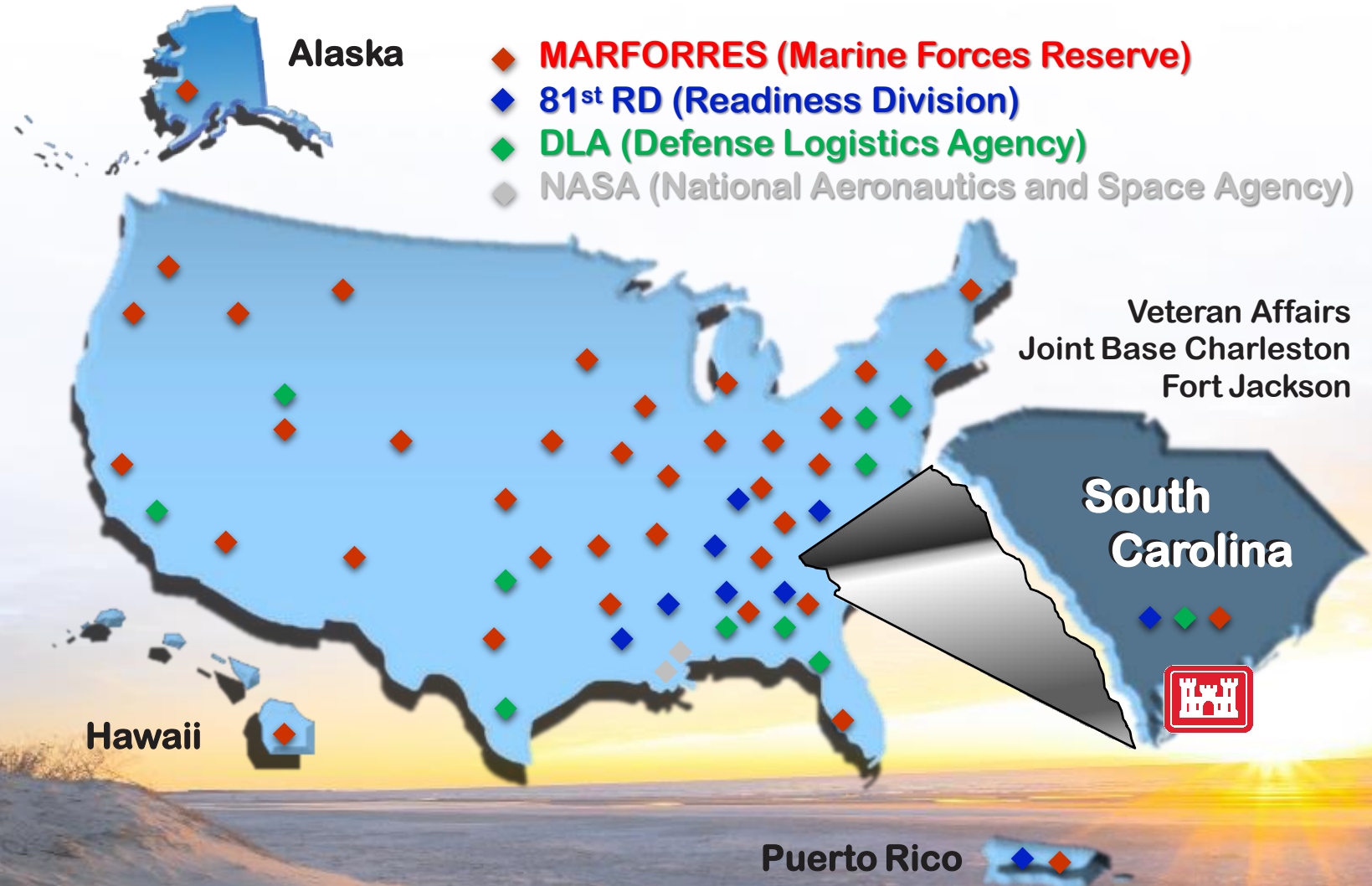




U.S. ARMY CORPS OF ENGINEERS® CHARLESTON DISTRICT



**WHERE WE
WORK →**





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CHARLESTON DISTRICT TEAM AND PROGRAMS



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Charleston District Team: 232 Civilians:

3 Military Officers:

- Commander and District Engineer
- Deputy Commander
- 1st Lieutenant

- 40 Minorities
- 87 Women (40% of Senior Staff)
- 35 Professional Engineers

- 1 PhD
- 69 Veterans
- Numerous Certified Professionals

Charleston District Programs:

South Carolina: Civil Works, Fort Jackson, Joint Base Charleston, Veteran Affairs

Southeast: 81st Readiness Division (RD)

Throughout United States: Marine Forces Reserve (MFR), Defense Logistics Agency (DLA), National Aeronautics and Space Administration (NASA)

Executing \$300M+ Annual Average

Fiscal Year	Contract Dollars Obligated	# of Actions
2017	\$386M	744
2018	\$671M	765
2019	\$315M	729
2020	\$326M	686
2021	\$273M	763
2022	\$240M	760



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TOP FIVE AWARDED NAICS CODES IN FY 2022

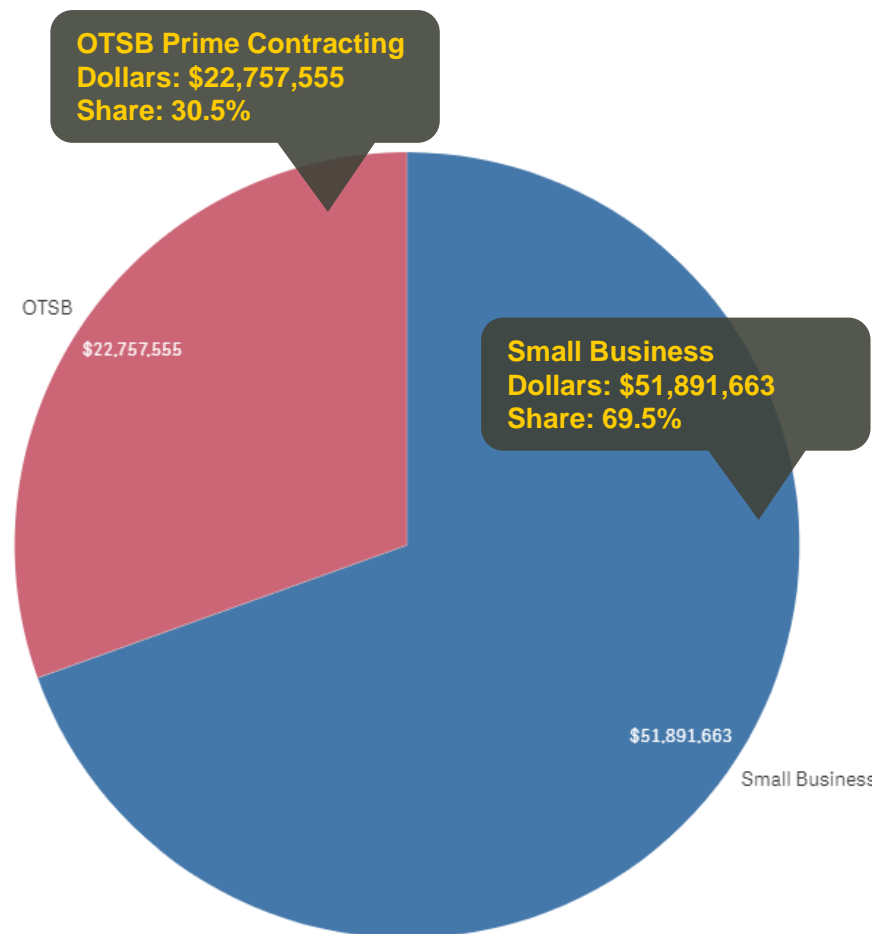
NAICS Description	SB Dollars
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$71,278,482
237110 - WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	\$4,960,164
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$24,644,424
333318 - OTHER COMMERCIAL AND SERVICE INDUSTRY MACHINERY MANUFACTURING	\$1,608,825
561210 - FACILITIES SUPPORT SERVICES	\$38,625,155

FY2023 SB GOAL ACHIEVEMENT REPORT

Small Business Metric	Current FY Target	Current FY Actual	Current FY Spend
Small Business Eligible	-	-	\$83,825,458
Small Business SDB	42.55%	70.26%	\$58,892,543
SDVO SB	22.50%	22.89%	\$19,186,371
WOSB	5.90%	3.69%	\$3,093,078
HUBZone	7.09%	31.09%	\$26,062,843
	6.78%	11.70%	\$9,807,975

OTSB VS. SB PROCUREMENTS FY 2023

Prime Contracting





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FY23/24 AREAS OF EMPHASIS!

Industries
Roofing
General Contractors
Dredging
Facilities Management – Janitorial and Grounds Keeping
Water and Sewer line Construction



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NEW PROGRAMS AND REQUIREMENTS

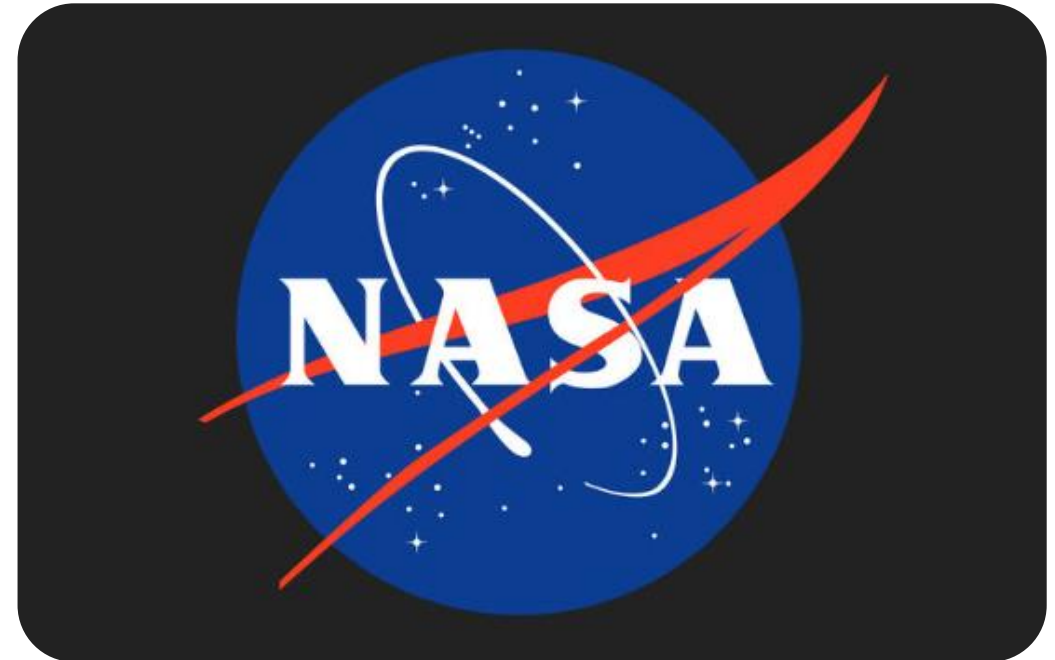
Upcoming Project

Charleston Peninsula Sea Wall



New Customer

NASA – Stennis Space Center
(Mississippi) and Michoud Assembly
Facility (New Orleans)





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CHARLESTON DISTRICT TAKE AWAYS

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Best Practices for Those Who Want to Work With Us

- ❖ Read and respond to our sources sought notices in accordance with the announcement. Contracting can make the best procurement decisions when provided with requested information.
- ❖ Reach out to our Small Business Professional for a Capabilities Briefing - but do your research! Review our current projections/upcoming projects and see what may interest you and be prepared to speak about it.
- ❖ If you feel as if you are a good fit to do the work that we have out on solicitation but realize your proposal would be unsuccessful because you can't meet the criteria for things like past performance or past experience, reach out to the Contracting Officer or submit a RFI through the means identified in the solicitation. Sometimes we are more restrictive than we realize, we don't know that until you tell us!
- ❖ Check out our new USACE Headquarters Doing Business Page! It is packed with amazing information to help Construction Contractors! <https://www.usace.army.mil/Business-With-Us/Partnering/>

CHARLESTON DISTRICT POCs

Point of Contact for Charleston District
Chief, Small Business Programs Office (W912HP)

Tonya Willis, 843-329-8084, tonya.d.willis@usace.army.mil

Chief, Contracting Division (W912HP)

Charlenne Figgins, 843-329-8061, charlenne.l.figgins@usace.army.mil

US Army Corps of Engineers Enterprise Forecast (1 Apr 23)

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

District Projections Posted monthly along with Tips to Businesses and Other helpful information:

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFPs & award notices are found at **SAM.GOV (Search W912HP*)** and on
Twitter and Facebook at: twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107

