

CHARLESTON DISTRICT OUTREACH BRIEFING

2020 ENERGY, TECHNOLOGY AND
ENVIRONMENTAL BUSINESS ASSOCIATION
(ETEBA) SAVANNAH RIVER
FEDERAL BUSINESS OPPORTUNITIES FORUM
(VIRTUAL)

Wayne Hiatt
Chief, Small Business Office
South Atlantic Division/Charleston District (SAC)
Date: 30 July 2020

Working Today to Build a Better Tomorrow



US Army Corps
of Engineers®





CHARLESTON DISTRICT AGENDA



Background: Vision, Mission and Leadership, Core Tasks, Team and Programs, Area of Operations, Overall Program Trends

FY 2019 Analysis: Top Ten Awarded NAICS Codes, Small Business Goal % Achieved, FY19 Business Partners List

FY2020 Analysis: (As of 30 June 2020) Top Six Awarded NAICS Codes, Small Business Goal % Achieved, Business Partners List

FY2020 and FY 2021 Projections: Contracting Opportunities, Current IDIQ Contracts

Contacts



CHARLESTON DISTRICT VISION, MISSION AND LEADERSHIP



Vision

Trusted, enterprising professionals strengthening South Carolina and the Nation

Mission

Deliver comprehensive solutions through exceptional customer service, collaboration and commitment to quality



Lieutenant Colonel
Rachel Honderd

Commander and
District Engineer



Major
Joe Owens

Deputy
Commander



Lisa Metheney

Deputy District
Engineer for Programs
and Project
Management

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CHARLESTON DISTRICT CORE TASKS



Operations
*Maintaining our
Waterborne Infrastructure*



Facility Investment Services
*Sustainable management of
existing facilities*



Construction
*Supporting Military Readiness
& National Infrastructure*



Civil Works Planning
*Solving Water Resource
Challenges*



Emergency Management
*Support Immediate
Emergency Response Priorities*



Regulatory
*Protecting South Carolina's
Aquatic Environment*



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CHARLESTON DISTRICT TEAM AND PROGRAMS



District Team:

2 Military Officers:

- Commander and District Engineer
- Deputy Commander

230 Civilians:

- 41 Minorities
- 85 Women (27% are Senior Staff)
- 35 Professional Engineers
- 1 PhD
- 66 Veterans
- Numerous Certified Professionals

Programs:

South Carolina: Civil Works, Fort Jackson, Joint Base Charleston, Veteran Affairs

Southeast: 81st RD (Readiness Division)

Throughout United States: MARFORRES (Marine Forces Reserve), DLA (Defense Logistics Agency)

Executing \$350M Annual Average

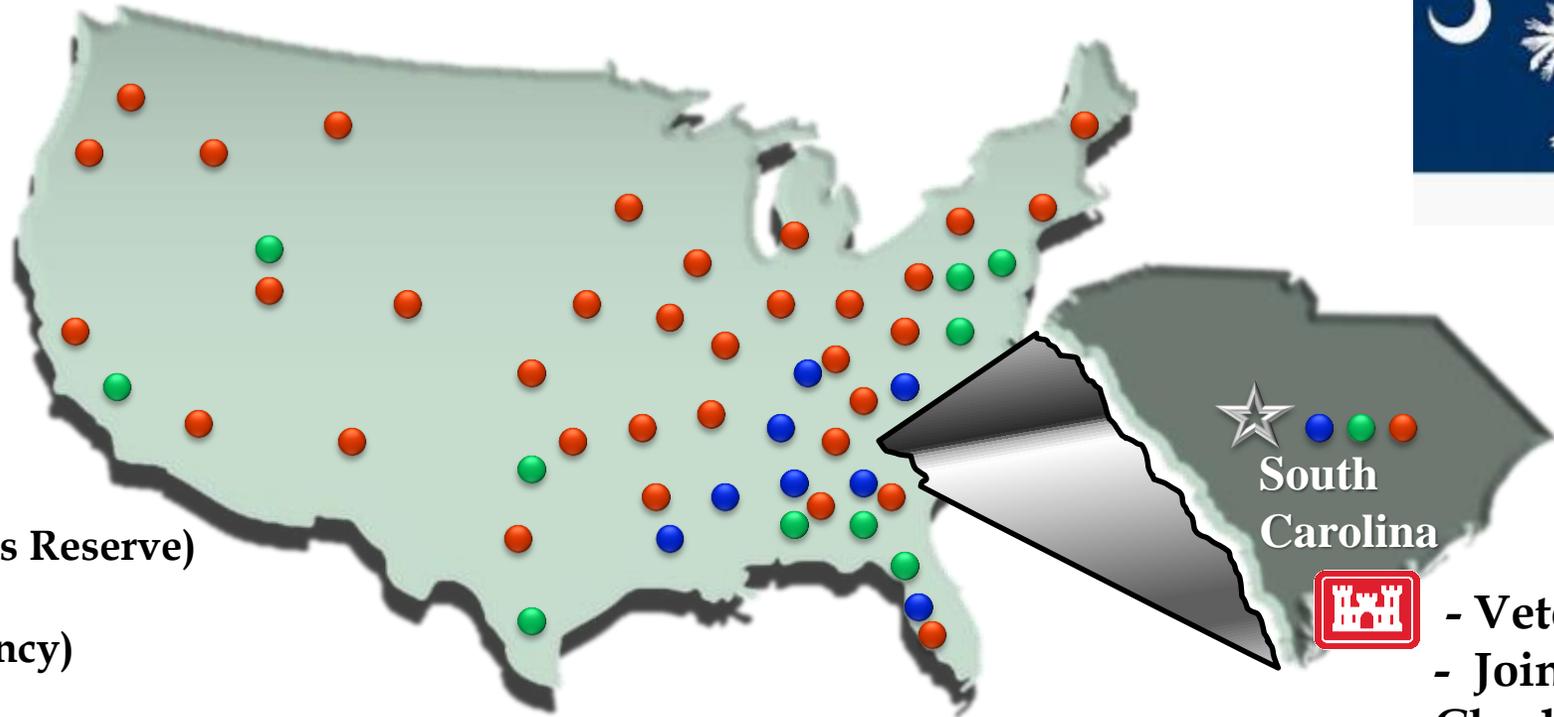
Fiscal Year	Dollars Obligated	# of Actions
2016	\$216M	754
2017	\$386M	744
2018	\$671M	765
2019	\$315M	729
As of 1 July 2020	\$102M	426



CHARLESTON DISTRICT AREA OF OPERATIONS



A Small District with a Broad Reach



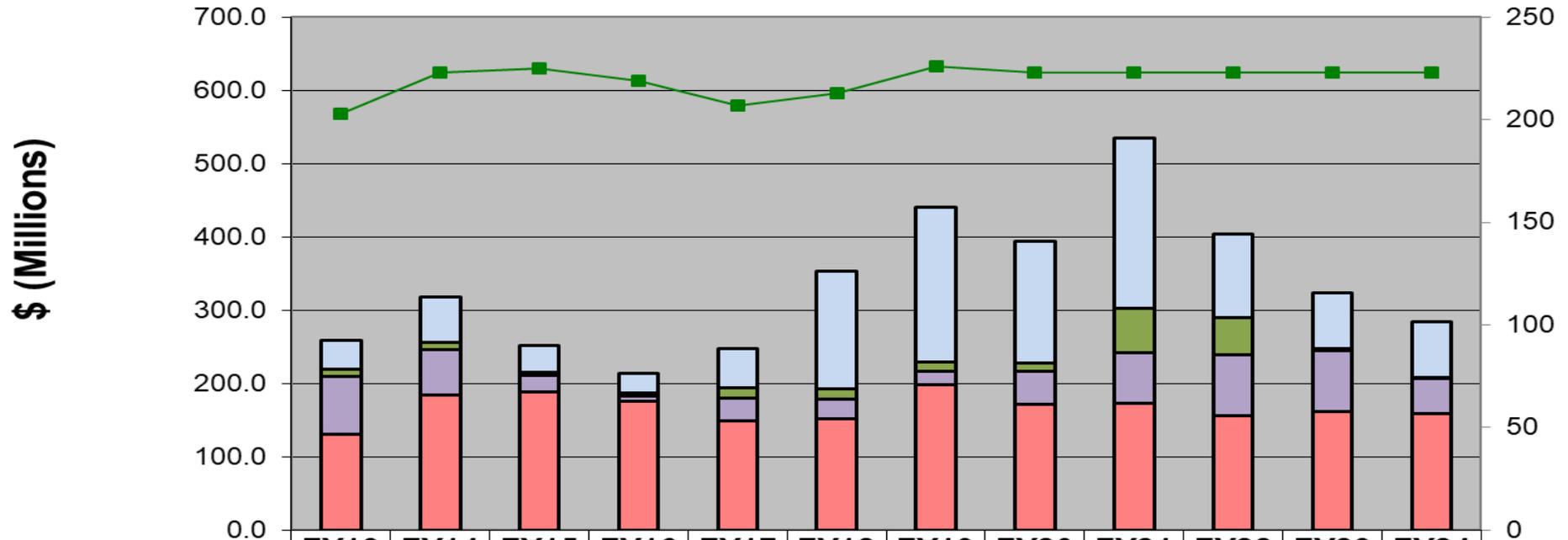
- ★ Civil Works
- MARFORRES (Marine Forces Reserve)
- 81st RD (Readiness Division)
- DLA (Defense Logistics Agency)



- Veteran Affairs
- Joint Base Charleston
- Fort Jackson



SAC Overall Program Trends



	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24
TOTAL	260.6	317.6	251.5	213.7	247.2	353.3	440.0	393.6	534.2	403.5	323.3	283.8
Civil Direct	39.2	61.5	37.0	27.2	53.7	161.1	210.8	166.5	232.1	114.2	76.0	75.8
Civil Reimbursable	10.4	10.0	3.9	4.3	13.4	13.7	12.9	10.6	60.6	50.5	2.6	1.3
Military Direct	79.1	61.4	22.6	7.0	31.9	26.7	17.6	45.7	68.4	82.9	82.5	47.7
Military Reimbursable	129.9	184.7	188.0	175.2	148.2	151.8	198.7	170.8	173.1	156.0	162.1	159.0
FTE	203	223	225	219	207	213	226	223	223	223	223	223

Civil Direct: GI, CG, O&M, Regulatory, FCCE, CF
 Civil Reimbursable: DOE, NNSA, VA, DOT, FLETC
 Military Direct: MILCON
 Military Reimbursable: DOD Dredging, DLA, MARFORRES, 81st RSC, Shaw AFB, JBC, OMA

Revenue & Affordability Projections
 as of APR 2020



TOP TEN AWARDED NAICS CODES IN FY 2019

6 digit NAICS Code (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
<u>237990</u> (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	<u>46</u>	<u>6.3100%</u>	<u>\$166,730,994.07</u>	<u>52.9736%</u>
<u>236220</u> (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	<u>142</u>	<u>19.4787%</u>	<u>\$72,535,845.91</u>	<u>23.0460%</u>
<u>561210</u> (FACILITIES SUPPORT SERVICES)	<u>314</u>	<u>43.0727%</u>	<u>\$33,679,607.94</u>	<u>10.7006%</u>
541330 (ENGINEERING SERVICES)	66	9.0535%	\$16,060,968.64	5.1029%
561720 (JANITORIAL SERVICES)	28	3.8409%	\$5,330,119.01	1.6935%
237310 (HIGHWAY, STREET, AND BRIDGE CONSTRUCTION)	6	0.8230%	\$5,081,198.47	1.6144%
541310 (ARCHITECTURAL SERVICES)	15	2.0576%	\$3,475,751.87	1.1043%
238220 (PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS)	2	0.2743%	\$3,378,829.58	1.0735%
237110 (WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION)	5	0.6859%	\$2,452,970.07	0.7794%
236210 (INDUSTRIAL BUILDING CONSTRUCTION)	9	1.2346%	\$1,097,551.00	0.3487%
	633	86.8313%	\$309,823,836.56	98.4369%

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We are **BIG** on Small Business!

FY 19 Small Business Goal % Achieved

Awarded over **\$315M (729 Actions)**

- 46.07% Small Business
- 22.98% Small Disadvantaged (SDB)
- 4.88% Service Disabled Veteran Owned
- 8.44% Woman Owned (WOSB)
- 4.75% HUBZone

**85% of FY19 Contract Actions went to
117 Small Business Partners**



FY 19 “We love our LARGE Businesses too”!



(1 OF 2) (LARGE (GREEN) AND SMALL BUSINESS PARTNERS LISTED BELOW)

4 CLICKS SOLUTIONS LIMITED LIABILITY COMPANY	SCHWEITZER ENGINEERING LABORATORIES, INC.	CENTRAL MINORITY MAINTENANCE, LLC
ACC CONSTRUCTION CO., INC.	TYCO INTEGRATED SECURITY LLC	CFM/SEVERN ASSOCIATES JOINT VENTURE
AECOM TECHNICAL SERVICES, INC.	UNITED RENTALS, INC.	CHAMPIONSHIP ENTERPRISES INC.
AMEC ENVIRONMENT & INFRASTRUCTURE, INC.	WATER WEIGHTS, INC.	CHITINA ELECTRIC INC - AMES 1 JV
AMEC FOSTER WHEELER ENVIRONMENT & INFRASTRUCTURE, INC.	WOOD ENVIRONMENT & INFRASTRUCTURE SOLUTIONS, INC.	CHUGACH CONSOLIDATED SOLUTIONS, LLC
BORO DEVELOPERS, INC.	ACOUSTIC TECHNOLOGY INC	COLLINS CONSTRUCTION SERVICES, INC.
CORRPRO COMPANIES, INC.	AEGIS BUSINESS SOLUTIONS LIMITED LIABILITY COMPANY	CONSTRUCTIVE INGENUITY, LLC
CROMWELL ARCHITECTS ENGINEERS INC	AGILE-GROUP, LLC, THE	CORE ENGINEERING & CONSTRUCTION, INC.
DELL FEDERAL SYSTEMS L.P.	AMERICAN CONTRACTOR AND TECHNOLOGY INC.	COREY ENTERPRISES, INC
DEWBERRY CONSULTANTS LLC	AMES 1 , LLC	CTI AND ASSOCIATES, INC.
ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.	APOGEE-CEMS JV, LLC	DAWSON ENTERPRISES, LLC
GE ENERGY CONTROL SOLUTIONS, INC.	ARCHWAY SOLUTIONS LIMITED LIABILITY COMPANY	DIVISION 16 LLC
GREAT LAKES DREDGE & DOCK COMPANY, LLC	ARGONAUT	DOSS AUTOMOTIVE
HDR ENGINEERING, INC. OF THE CAROLINAS	ASHFORD INTERNATIONAL LLC	DOYON MANAGEMENT SERVICES, LLC
HPI FEDERAL LLC	ASHRIDGE INC	ECHO81, LLC
JACOBS ENGINEERING GROUP INC.	BELT BUILT CONTRACTING, LLC	ENSYNC DIVERSIFIED MANAGEMENT SERVICES, INC.
JACOBS GOVERNMENT SERVICES COMPANY	BENECORP, INC	ENVIREMEDIAL SERVICES, INC.
MARINEX CONSTRUCTION, INC.	BILLY W. JARRETT CONSTRUCTION COMPANY, INC.	EVANS AND ASSOCIATES CONSULTING CORPORATION
NATIONAL INSTITUTE OF BUILDING SCIENCES	BOWHEAD PROFESSIONAL SOLUTIONS, LLC	FEDQUEST SOLUTIONS INC
NORFOLK DREDGING COMPANY	BOWHEAD TOTAL ENT SOLN LLC	FIDELITY JANITORIAL SERVICES, INC.
POETTKER CONSTRUCTION COMPANY	BRISTOL GENERAL CONTRACTORS, LLC	FIRST ENVIRONMENT, INC.
POND & COMPANY	BROCKINGTON AND ASSOCIATES, INC.	FORTIS SBJV, LLC
R. S. MEANS COMPANY LLC	BROWN & PIPKINS, LLC	FOUR TRIBES CONSTRUCTION SERVICES, LLC
RICOH USA, INC.	C. MARTIN COMPANY, INC.	FROST ELECTRIC SUPPLY COMPANY
ROY ANDERSON CORP	CAPE ROMAIN CONTRACTORS	G.M. HILL ENGINEERING, INC.

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FY 19 “We love our LARGE Businesses too”!



(2 OF 2) (SMALL BUSINESS PARTNERS LISTED BELOW)

GATOR ENGINEERING & AQUIFER RESTORATION, INC.	MCFARLAND ATLANTIC CONSTRUCTION, LLC	SEAHORSE GEOMATICS, INCORPORATED
GOODLOE MARINE INC.	MEASUTRONICS CORPORATION	SEGRITY LLC
GRYPHON PHE ECATS JV	ML BUILDERS, LLC	SEI GROUP, INC.
H&S RESOURCES CORPORATION	NATIVE ENERGY & TECHNOLOGY, INC.	SES CIVIL AND ENVIRONMENTAL LLC
HAZAIR, INC.	NORTHCON, INC.	SES CIVIL CONTRACTORS LLC
HEALTH FACILITY SOLUTIONS CO	PENN TOOL CO INC	SOUTHERN CONTRACTING, LLC
HERVE CODY CONTRACTOR LLC	PM JENKINS GROUP- PROFESSIONAL MANAGEMENT SERVICES LLC	SOUTHERN DREDGING CO., INC.
HUSMAN ENVIRONMENTAL & CONSTRUCTION LLC & RC CONSTRUCTION CO INC A JV	POWELL CONSTRUCTION SERVICES, INC.	SOUTHERN FEDERAL, LLC
ILINKS GEOSOLUTIONS LLC	PRECISION 2000, INC.	SP SYSTEMS, INC.
IMMIXTECHNOLOGY, INC.	PREMIER FIRE PROTECTION, INC.	SPECTRUM BUILDING SYSTEMS INCORPORATED
INSPECTION EXPERTS, INC.	PRIME AE GROUP, INC.	SQUEAKY /COMPLETELY CLEAN
INTEGRIWARD, LLC	PYRAMID CONTRACTING, LLC	TARVER LAND DEVELOPMENT, LLC
IPW CONSTRUCTION GROUP, LLC	R. L. MORRISON AND SONS, INC.	TEAM CONSTRUCTION, LLC
J/MAC CONSTRUCTION, INC.	RAF CONTRACTING INC	TIDEWATER, INC.
JAMS, INC.	RAND ENTERPRISES, INC.	TIGUA ENTERPRISES, INC.
JOHNSON CONTROLS SECURITY SOLUTIONS LLC	RDT - SEMPER TEK JOINT VENTURE LLC	TYLER CONSTRUCTION GROUP, INC.
JORDON CONSTRUCTION COMPANY L.L.C	REDHORSE CORPORATION	UNITED COMMERCIAL SUPPLY LIMITED LIABILITY COMPANY
KING & GEORGE, LLC	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	UNIVERSAL BRYMAK LLC
L & L CONTRACTORS, INC.	RHD ENTERPRISES, INC.	US&S, INC.
LOGISTICS & TECHNOLOGY SERVICES, INC.	RJRUDY, LLC	VETERANS CONSTRUCTION ALLIANCE LLC
LRS GEO JV	S & A ENVIRONMENTAL CONSULTANTS, LLC	WOLVERINE FIRE PROTECTION CO.
LUNACON ENGINEERING GROUP, CORP.	SAI SYSTEMS INTERNATIONAL INCORPORATED	YSI INCORPORATED
MABBETT & ASSOCIATES, INC.	SALMONS DREDGING CORPORATION	
MARINE PROPULSION CORP	SAND POINT SERVICES, LLC	
MARY HELEN PARKEY	SATELLITE SERVICES, INC.	



TOP SIX AWARDED NAICS CODES FY 2020

(AS OF 1 JULY 2020)

6 digit NAICS Code (Description)	Total Actions	% Total Actions	Total Dollars	% Total Dollars
236220 (COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION)	125	29.34%	\$37,889,335.24	37.12%
237990 (OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION)	27	6.34%	\$31,007,620.44	30.38%
561210 (FACILITIES SUPPORT SERVICES)	182	42.72%	\$21,637,634.58	21.20%
541330 (ENGINEERING SERVICES)	30	7.04%	\$4,400,381.23	4.31%
561720 (JANITORIAL SERVICES)	5	1.17%	\$3,207,094.06	3.14%
541310 (ARCHITECTURAL SERVICES)	12	2.82%	\$644,230.90	0.63%
	381	89.43%	\$98,786,296.45	96.78%

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Small Business Programs Goal Achievement Report

(As of 30 June 2020)

Programs	FY20 Actions	FY20 Dollars	FY20 % Dollars	FY20 Goal	FY20 Variance
Small Business Eligible	418	\$98.7M			
Small Business (SB)	366	\$83.0M	84.07	48.78%	+35.29
SDB	227	\$49.2M	49.82	21.00%	+28.82
SDVOSB	58	\$14.7M	14.87	8.50%	+6.37
Woman Owned SB	75	\$9.9M	10.00	6.00%	+4.00
HUBZone	40	\$9.4M	9.55	7.00%	+2.55



FY 20 “We love our LARGE Businesses too”!



(1 OF 2) (LARGE (GREEN) AND SMALL BUSINESS PARTNERS LISTED BELOW AS OF 30 JUNE 2020)

ADC ENGINEERING INC	RICOH USA, INC.	BRISTOL GENERAL CONTRACTORS, LLC
AECOM TECHNICAL SERVICES, INC.	ROY ANDERSON CORP	C. MARTIN COMPANY, INC.
AMEC ENVIRONMENT & INFRASTRUCTURE, INC.	SCHWEITZER ENGINEERING LABORATORIES, INC.	CAPE ROMAIN CONTRACTORS
CORRPRO COMPANIES, INC.	TYCO INTEGRATED SECURITY LLC	CENTRAL MINORITY MAINTENANCE, LLC
CROMWELL ARCHITECTS ENGINEERS INC	AGILE-GROUP, LLC, THE	CFM/SEVERN ASSOCIATES JOINT VENTURE
DELL FEDERAL SYSTEMS L.P.	AMES 1 , LLC	CHITINA ELECTRIC INC - AMES 1 JV
GILBANE FEDERAL JV	ANTHONY AND GORDON CONSTRUCTION COMPANY, INC.	CHITINA-AMES 1 JV
GREAT LAKES DREDGE & DOCK COMPANY, LLC	APOGEE-CEMS JV, LLC	CHUGACH CONSOLIDATED SOLUTIONS, LLC
HDR ENGINEERING, INC. OF THE CAROLINAS	ASHFORD INTERNATIONAL LLC	COLLINS CONSTRUCTION SERVICES, INC.
JACOBS ENGINEERING GROUP INC.	BELT BUILT CONTRACTING, LLC	CORE ENGINEERING & CONSTRUCTION, INC.
JACOBS GOVERNMENT SERVICES COMPANY	BEN FITZGERALD REAL ESTATE SERVICES, L.L.C.	CTI AND ASSOCIATES, INC.
NORFOLK DREDGING COMPANY	BENECORP, INC	DAWSON ENTERPRISES, LLC
POETTKER CONSTRUCTION COMPANY	BILLY W. JARRETT CONSTRUCTION COMPANY, INC.	ENVIREMEDIAL SERVICES, INC.
POND & COMPANY	BOWHEAD TOTAL ENT SOLN LLC	EVANS AND ASSOCIATES CONSULTING CORPORATION
R. S. MEANS COMPANY LLC	BOYER COMMERCIAL CONSTRUCTION, INC.	FORTIS SBJV, LLC



FY 20 “We love our LARGE Businesses too”!



(2 OF 2) (SMALL BUSINESSPARTNERS LISTED BELOW AS OF 30 JUNE 2020)

FOUR TRIBES CONSTRUCTION SERVICES, LLC	LOGISTICS & TECHNOLOGY SERVICES, INC.	SALMONS DREDGING CORPORATION
G.M. HILL ENGINEERING, INC.	LUNACON ENGINEERING GROUP, CORP.	SAND POINT SERVICES, LLC
GOODLOE MARINE INC.	MARINE PROPULSION CORP	SATELLITE SERVICES, INC.
GOVERNMENT ACQUISITIONS, INC.	MCFARLAND ATLANTIC CONSTRUCTION, LLC	SEI GROUP, INC.
GRYPHON PHE ECATS JV	ML BUILDERS, LLC	SES CIVIL AND ENVIRONMENTAL LLC
H&S RESOURCES CORPORATION	NDN COMPANIES, THE	SOUTHEASTERN INDUSTRIAL CONSTRUCTION, LLC
HEALTH FACILITY SOLUTIONS CO	PM JENKINS GROUP- PROFESSIONAL MANAGEMENT SERVICES LLC	SOUTHERN CONTRACTING, LLC
HEAVENLY HEARTS CLEANING SERVICES, INC.	POWELL CONSTRUCTION SERVICES, INC.	SOUTHERN DREDGING CO., INC.
HERVE CODY CONTRACTOR LLC	PREMIER FIRE PROTECTION, INC.	TEAM CONSTRUCTION, LLC
HUSMAN ENVIRONMENTAL & CONSTRUCTION LLC & RC CONSTRUCTION CO INC A JV	PRIME AE GROUP, INC.	TIDEWATER, INC.
INTEGRIFWARD, LLC	PYRAMID CONTRACTING, LLC	TIGUA ENTERPRISES, INC.
JORDON CONSTRUCTION COMPANY L.L.C	R. C. CONSTRUCTION CO., INC.	US&S, INC.
KING & GEORGE, LLC	RAND ENTERPRISES, INC.	VETERANS CONSTRUCTION ALLIANCE LLC
L & L CONTRACTORS, INC.	RELIANCE CONSTRUCTION MANAGEMENT COMPANY	WOLVERINE FIRE PROTECTION CO.
L-J, INC.	S & A ENVIRONMENTAL CONSULTANTS, LLC	YSI INCORPORATED



CHARLESTON DISTRICT PROJECTIONS FY 2020



(1 OF 6) AS OF 30 JUNE 2020 (SEARCH BETA.SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	AIWW Diking Charleston to Port Royal	Charleston, SC	3 rd Qtr, FY20	4 th Qtr FY20	\$1-5M	SB Set Aside	W912HP20B0001
MARINE FORCES RESERVE	Service Wash Rack IDIQ	Various	3 rd Qtr, FY20	4 th Qtr FY20	\$5-10M	SB Set Aside	W912HP20R3001
FORT JACKSON	Combined Heat & Power Bldgs 11000 & 4420	Fort Jackson, SC	4 th Qtr, FY20	4 th Qtr FY20	\$5-10M	TBD	TBD
CIVIL WORKS	AIWW Diking Georgetown to Charleston	Charleston, SC	4 th Qtr, FY20	4 th Qtr FY20	\$10-25M	SB Set Aside	W912HP20B0002
FORT JACKSON	Drill Sergeant School Turf	Fort Jackson, SC	4 th Qtr, FY20	4 th Qtr FY20	\$1-5M	TBD	W912HP20R2002
FORT JACKSON	Repair Earth Covering Magazines	Fort Jackson, SC	4 th Qtr, FY20	4 th Qtr FY20	\$1-5M	TBD	TBD

These are PROJECTIONS only

The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.

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CHARLESTON DISTRICT PROJECTIONS FY2020



(2 OF 6) AS OF 30 JUNE 2020 (SEARCH BETA.SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	Post 45 Lower Harbor Dredging Contract 4	Charleston, SC	3 rd Qtr, FY20	4 th Qtr, FY20	\$25-100M	Un-Restricted	W912HP20B0003
CIVIL WORKS	Post 45 Upper Harbor Dredging Contract 5	Charleston, SC	3 rd Qtr, FY20	4 th Qtr, FY20	\$25-100M	Un-Restricted	W912HP20B0004
JOINT BASE CHARLESTON	B519 Repairs	Joint Base Charleston, SC	4 th Qtr, FY20	4 th Qtr, FY20	\$1-5M	TBD	TBD
MARINE FORCES RESERVE	Brooklyn Whole Center Renovation Phase 5	Brooklyn, NY	3 rd Qtr, FY20	4 th Qtr, FY20	\$1-5M	Competitive 8(a)	W912HP20R3000
VETERAN AFFAIRS	VA CHS C&P Clinic	Charleston Airbase, SC	4 th Qtr, 2020	4 th Qtr, 2020	\$5-10M	SDVOSB	TBD
81ST READINESS DIVISION	KY041 HVAC Reset Construction	Lexington, KY	TBD	4 th Qtr, 2020	\$1-5M	TBD	TBD

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CHARLESTON DISTRICT PROJECTIONS FY2020



(3 OF 6) AS OF 30 JUNE 2020 (SEARCH BETA.SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
81ST READINESS DIVISION	81st Rpr Blgs 6505 6516 6506 6507 6502 CampShelby	Hattiesburg, MS	4rth Qtr, FY20	4rth Qtr, FY20	\$5-10M	SB Set Aside	W912HP20R1006
JOINT BASE CHARLESTON	Repair Surge Suppression, Ph2 (JBC)	Joint Base Charleston, SC	4rth Qtr, FY20	4rth Qtr, FY20	\$1-5M	TBD	TBD
CIVIL WORKS	Joint Base Charleston Maintenance Dredging	SC	4rth Qtr, FY20	4rth Qtr, FY20	\$5-10M	TBD	W912HP20B0005
JOINT BASE CHARLESTON	JBC Repair B941	Joint Base Charleston, SC	4rth Qtr, FY20	4rth Qtr, FY20	\$1-5M	TBD	TBD
CIVIL WORKS	Construction Contract Lake Marion Water Tower	Lake Marion, SC	4rth Qtr, FY20	4rth Qtr, FY20	\$1-5M	TBD	TBD

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CHARLESTON DISTRICT PROJECTIONS FY2021



(4 OF 6) AS OF 30 JUNE 2020 (SEARCH BETA.SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
DEFENSE LOGISTICS AGENCY	FY20 Fire Protection MATOC	Various	TBD	3 rd Qtr, FY21	\$25-100M	Unrestricted	W912HP21R6000
DEFENSE LOGISTICS AGENCY	DLA DDWG Disposition B1602 Renovation (Constr)	Various	4 th Qtr, FY20	1 st Qtr, FY21	\$5-10M	TBD	TBD
VETERAN AFFAIRS	VA Rehab Center Construction	Columbia, SC	4 th Qtr, 2020	1 st Qtr, 2021	\$5-10M	SDVOSB	W912HP18R4004
VETERAN AFFAIRS	VA Prosthetics Center Construction	Columbia, SC	4 th Qtr, 2020	1 st Qtr, 2021	\$5-10M	SDVOSB	W912HP18R4003
VETERAN AFFAIRS	VA Behavioral Health Center Construction	Columbia, SA	4 th Qtr, 2020	1 st Qtr, 2021	\$5-10M	SDVOSB	W912HP18R4005
VETERAN AFFAIRS	VA Construct Eye Clinic	Columbia, SC	4 th Qtr, 2020	1 st Qtr, 2021	\$5-10M	SDVOSB	TBD

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CHARLESTON DISTRICT PROJECTIONS FY2021



(5 OF 6) AS OF 30 JUNE 2020 (SEARCH BETA.SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
FORT JACKSON	FJ Preventive Maintenance Contract #3	Fort Jackson, SC	4rth Qtr, FY20	3rd Qtr, FY21	\$5-10M	TBD	W912HP20R2000
DEFENSE LOGISTICS AGENCY	FY21 - DDRT Fire Alarms	Various	FY21	FY21	\$5-10M	TBD	W912HP19R6001
DEFENSE LOGISTICS AGENCY	FY21 - DDRT Fire Suppression	Various	FY21	FY21	\$10-25M	TBD	W912HP19R6002
VARIOUS	FY20 - NEW AE IDIQ MATOC	Various	TBD	TBD	\$25-100M	TBD	W912HP19R5001
DEFENSE LOGISTICS AGENCY & MARINE FORCES RESERVE	General Construction MATOC (IDIQ 3-5 Year Multi-Awards)	West & East of Mississippi	4rth Qtr, FY20	1st Qtr, FY21	\$100-\$250M	SB Set Aside	W912HP18R6000
81ST READINESS DIVISION	Facility Investment Services (FIS) Region B & E	MS, AL, GA, FL	TBD	2nd Qtr, FY21	\$5-10M	TBD	W912HP20R1007

These are PROJECTIONS only.

The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.

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CHARLESTON DISTRICT PROJECTIONS FY2021

(6 OF 6) AS OF 30 JUNE 2020 (SEARCH BETA.SAM.GOV W912HP*)



Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	Edisto Beach (Colleton Co) Renourishment	Edisto Beach, SC	TBD	FY2021	\$10-25M	TBD	W912HP19B5001
CIVIL WORKS	Pawleys Island Beach Renourishment	Pawleys Island, SC	TBD	FY2021	\$5-10M	TBD	W912HP19B5000

FY 2020 / FY 2021 Contracting Opportunities (posted monthly) and Out Reach Events:

www.sac.usace.army.mil Business With Us, Contracting Opportunities FY2020

Capabilities Briefings: Scheduled Every Thursday Morning (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFP & award notices on Beta.SAM.GOV W912HP*, Twitter and Facebook:

twitter.com/CharlestonCorps

www.facebook.com/CharlestonCorps

These are PROJECTIONS only.

The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.

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CURRENT IDIQ CONTRACTS (AS OF 30 SEPTEMBER 2019)

(1 OF 3)



Contract No	Title	Contractor	CAGE	Current Period	Current Period Expiration	Ultimate Expiration	Total Contract Capacity
Architect-Engineer (A-E) Services							
W912HP15D0004	Multi-Discipline	Cromwell Architects Engineers	2J266	Option 3	08/20/19	08/20/20	\$ 9.9M
W912HP16D0001	Multi-Discipline	Apogee-CEMS JV	7CUT4	Option 3	12/16/19	12/16/20	\$ 9.9M
W912HP17D0005	Cathodic Protection	CorrPro Companies	0C008	Option 1	06/11/19	06/11/22	\$ 4.9M
W912HP17D3000	Cathodic Protection	Pond & Company	1ENB3	Option 1	06/19/19	06/19/22	\$ 4.9M
W912HP18D3000	Multi-Discipline	HDR Engineering of the Carolinas	1QTE8	Option 1	12/11/19	12/11/20	\$ 4.9M
W912HP18D3001	Multi-Discipline	Prime AE Group	4ZK71	Option 1	04/18/20	04/18/21	\$ 4.9M
W912HP18D6000	Multi-Discipline	Jacobs Engineering Group	4N4A8	Option 1	10/16/19	10/16/20	\$ 3.3M
W912HP19D1000	Pond AE Services	Pond & Company	1ENB3	Base	12/18/20	11/15/21	\$ 4.9M
81st Readiness Division (RD) Municipal Services							
W912HP16D0012	Puerto Rico	Logistics & Technology Services	36YL1	Option 2	08/11/19	08/11/21	\$ 6.0M
W912HP17D0004	Louisiana	Logistics & Technology Services	36YL1	Option 2	03/31/20	03/31/22	\$ 2.2M
W912HP17D0006	South Carolina	Logistics & Technology Services	36YL1	Option 1	06/30/19	06/30/22	\$ 4.7M
81st Readiness Division (RD) Facilities Investment Services (FIS)							
W912HP16D0002	Region E	Enviremedial Services	1E1Q9	Option 2	02/28/19	02/28/21	\$ 8.0M
W912HP16D0013	Region G	Tidewater	1HMG8	Option 2	06/30/19	06/30/21	\$ 5.8M
W912HP16D0014	Region P	Enviremedial Services	1E1Q9	Option 2	05/26/19	05/26/21	\$ 17.4M
W912HP17D0001	Region A	Tidewater	1HMG8	Option 2	03/26/20	03/26/22	\$ 5.1M
W912HP17D0002	Region B	Logistics & Technology Services	36YL1	Option 2	02/14/20	02/14/22	\$ 5.3M
W912HP18D1001	Region C	Tidewater	1HMG8	Base	06/30/19	06/30/23	\$ 5.9M
W912HP19D1001	Region F	King & George, LLC	6FDL9	Base	05/18/20	11/18/24	\$ 6.1M
W912HP19D1002	Region H	Tidewater	1HMG8	Base	05/18/20	11/18/24	\$ 5.0M
81st Readiness Division (RD) SATOCs							
W912HP15D0002	D-B and Construction	Veterans Construction Alliance	73FG2	Option 3	07/12/19	07/12/20	\$ 49.0M
W912HP15D0005	Florida	EnSync Diversified Management	1SA48	Option 3	06/13/19	06/13/20	\$ 3.8M
W912HP19D1005	Alabama	Archway Solutions	78Z93	Base	6/27/2021	6/27/2023	\$ 2.0M

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CURRENT IDIQ CONTRACTS (AS OF 30 SEPTEMBER 2019)

(2 OF 3)



Contract No	Title	Contractor	CAGE	Current Period	Current Period Expiration	Ultimate Expiration	Total Contract Capacity
Defense Logistics Agency (DLA)							
W912HP16D0003	D-B Fire Protection	Wolverine Fire Protection	0M0L5	Option 3	02/22/20	02/21/21	\$ 49.0M
W912HP16D0004		Premier Fire & Security	3DGR9				
Fort Jackson							
W912HP17D2000	Preventative Maintenance Services	C. Martin Company	44634	Option 1	06/15/19	06/15/22	\$ 29.4M
Marine Forces Reserve (MARFORRES)							
W912HP15D0006	Vehicle Wash Racks Preventative Maintenance	Enviremedial Services	1E1Q9	Option 3	09/28/19	09/28/20	\$ 7.4M
W912HP18D3002	Facility Support Services (Central)	Enviremedial Services	1E1Q9	Base	09/27/19	09/27/23	\$ 5.6M
W912HP18D3003	Facility Support Services (Midwest)	Enviremedial Services	1E1Q9	Base	09/27/19	09/27/23	\$ 6.8M
W912HP18D3004	Facility Support Services (Northeast)	Enviremedial Services	1E1Q9	Base	09/27/19	09/27/23	\$ 8.9M
W912HP18D3005	Facility Support Services (Southeast)	Enviremedial Services	1E1Q9	Base	09/27/19	09/27/23	\$ 8.9M



CURRENT IDIQ CONTRACTS (AS OF 30 SEPTEMBER 2019)

(3 OF 3)



Contract No	Title	Contractor	CAGE	Current Period	Current Period Expiration	Ultimate Expiration	Total Contract Capacity
Other							
W912HP15D0003	Job Order Contract (JOC) for Joint Base Charleston and St. Stephens Power Plant	Veterans Construction Alliance	73FG2	Option 3	08/11/19	08/11/20	\$ 25.0M
W912HP15D0007	D-B and Construction in South Carolina	Bristol General Contractors	42HY5	Option 3	09/29/19	09/29/20	\$ 49.0M
W912HP15D0008		CFM/Severn Associates JV	6CP08				
W912HP15D0009		Rand Enterprises	32AZ2				
W912HP15D0010		Ayak	6TMD1				
W912HP15D0011		McFarland Atlantic Construction	735D2				
Regional Environmental Acquisition Tool (REAT) for South Atlantic Division (SAD)							
W912HP16D0005	Environmental Consulting Services (ECS)	Gryphon : PHE : ECATS JV	7J0J2	Base	08/04/19	08/04/21	\$ 30.0M
W912HP16D0006		Mabbett & Associates	361J7				
W912HP16D0007		HAZAIR	3KAJ2				
W912HP16D0008		LRS GEO JV	7F3X7				
W912HP16D0009		Redhorse Corporation	4WS86				
W912HP16D0010		RJRudy	7C525				
W912HP16D0011		S&A Environmental Consultants	1UVN7				
W912HP16D0015		Gator Engineering & Aquifer Restoration	52D34				
W912HP16D0016		First Environment	1JQG4				
W912HP16D0017		Argonaut	7FAB1				
Blanket Purchase Agreements (BPAs)							
W912HP16A0001	Hazard Navigation	Salmons Dredging Corporation	5K949	N/A	04/30/21	04/30/21	\$ 90.0K

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